

# Negotiation and Influencing Skills

## *A One-Day Workshop*



Presented by Robin Amadei

**Saturday April 30**  
**8:30am - 4:30pm**  
**\$250**

Do you wish that you could influence your boss?  
Negotiate a higher salary?  
Motivate your team to better results?

In one day, learn lots of skills and techniques to help you more effectively negotiate on and off the job! Learn and practice fundamental negotiation skills. Explore the science of persuasion and how it applies to your negotiations. Come to class with a conflict in mind and role-play ways to negotiate a desired outcome. Come away with a new faith in your powers of negotiation and the ability to achieve your goals!

Visit [du.edu/professional](http://du.edu/professional) for more information | Register at [alumni.du.edu/NegotiationAmadei](http://alumni.du.edu/NegotiationAmadei)



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